

COURSES OPEN TO EXCHANGE STUDENTS 2021-2022

SEMESTER 2 January-April 2022

Taught in French (FR) or in English (EN)

CODE	FR	EN	COURSE TITLE	CONTACT HOURS	PLACES AVAILABLE	ECTS CREDITS
FRENCH AS A FOREIGN LANGUAGE <i>Managed by the Department of Languages at Uni level</i>						
ADUE078	X		FLE (French as a Foreign Language)	24	places available	3
from the Bachelor of International Management & Business 10/01/22 to 08/04/22						
AEBC0002		X	International communication	18	places available	3
ADECU245		X	International entrepreneurship	18	places available	3
ADECU237		X	European economy	18	places available	3
ADECU238		X	International trade and logistics	18	places available	3
ADECU203		X	International human resources	18	places available	3
ADECU240		X	International law (Bachelor)	18	places available	3
ADUE079		X	Business game	24	places available	3
ADUE048			Spanish <i>2 groups: Beginners or Advanced</i>	30	places available	5
from the LICENCE 3rd year in Management, taught in French (bachelor level) 10/01/22 to 19/03/22						
AALST008	X		Gestion de projet entrepreneurial	30	places available	6
AALST009	X		Gestion force de vente	5+10 (virtual)	places available	3
AALST009	X		Achats	15	places available	3
AALST009	X		Marketing industriel	5+10 (virtual)	places available	3
AALST010	X		Management des systèmes d'information (MSI)	15	places available	3
AALST010	X		Management interculturel	15	places available	3
from the MASTER 1st year in Management, taught in French 10/01/22 to 22/04/22						
AAMS116	X		Finance	30	places available	6
	X		Stratégie	15	places available	3
	X		Intelligence économique	15	places available	3
	X		Gestion de projet	15	places available	3
	X		Analyse de données	15	places available	3
	X		Comportement et développement professionnel	15	places available	3
AAMS120	X		Techniques de vente et négociation	30	places available	6
from the MASTER 1st year International Business Engineering 03/01/22 to 16/04/22						
		X	Negotiation & sales	18	5	3
		X	Intercultural management & communication	18	5	3
		X	International law (Master)	18	5	3
		X	International finance	18	5	3
		X	Supply chain management	18	5	3
		X	Purchasing	18	5	3
		X	International entrepreneurship (M1)	36	5	6
		X	International sales force management (M1)	18	5	3
		X	International sales strategy (M1)	18	5	3
		X	Purchase marketing (M1)	18	5	3
		X	Operational sourcing	18	5	3
from MBA Digital Business & Innovation: seminars 03/01/22 to 28/02/22						
ADUE601		X	Digital Business	36	places available	6
ADUE602		X	Project Management	36	places available	6
from the MASTER 2nd year Marketing Intelligence and International Sales Strategy 03/01/22 to 26/02/22						
AMEA2007		X	Case studies	18	5	3
AMEA2009		X	Simulation	36	5	6
AMISC006		X	Design thinking & agility	18	5	3
AMISC009		X	Intercultural communication & sales	18	5	3

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