

COURSES OPEN TO EXCHANGE STUDENTS 2023-2024

SEMESTER 2 January-June 2024

CODE	taught in		COURSE TITLE	CONTACT HOURS	PLACES AVAILABLE	ECTS CREDITS
	FR	EN				
French as a Foreign Language (Managed by the Department of Languages of the University of Montpellier)						
Dates: late January to late April 2024, exam included						
ADUE078	X		FLE (French as a Foreign Language)	24	places available	3
Courses from the Bachelor of International Management & Business program (BIMB)						
Dates: from 15/01/24 to 29/03/24, exams included						
AEBC0002		X	International communication	18	places available	3
ADECU245		X	International entrepreneurship (Bachelor)	18	places available	3
ADECU237		X	European economy	18	places available	3
ADECU238		X	International trade and logistics	18	places available	3
ADECU203		X	International human resources	18	places available	3
ADECU240		X	International law (Bachelor)	18	places available	3
ADUE079		X	Business game	24	places available	3
ADUE048		X	Spanish	30	places available	5
Courses from the Licence 3 Management Technologies & Sciences program (L3 MTS)						
Dates: from 08/01/24 until 14/06/24, exams included						
AALST008	X		Gestion de projet entrepreneurial	15+15 (virtual)	places available	6
AALSTC13	X		Marketing industriel	5+10 (virtual)	places available	3
AALSTC12	X		Gestion force de vente	5+10 (virtual)	places available	3
AALSTC14	X		Achats	15	places available	3
AALSTC21	X		Management des systèmes d'information (MSI)	15	places available	3
AALSTC15	X		Management interculturel	15	places available	3
Courses from the Master 1 in Management program (M1 commun)						
Dates: from 08/01/24 to 13/04/24, exams included						
AAMS1C04	X		Diagnostic financier	15	places available	3
AAMS1C05	X		Décisions financières	15	places available	3
AAMSC004	X		Stratégie	15	places available	3
AAMSC005	X		Intelligence économique	15	places available	3
AAMSC006	X		Gestion de projet	15	places available	3
AAMSC007	X		Analyse de données	15	places available	3
AAMSC008	X		Comportement et développement professionnel	15	places available	3
AAMS120	X		Techniques de vente et négociation	30	places available	6

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Courses from the Master 1 International Business Engineering program (M1 MIBE)						
Dates: from 08/01/24 to 05/04/24, exams included						
AAMCC112		X	Negotiation & sales	18	5	3
AAMCC113		X	Intercultural management & communication	18	5	3
AAMCC114		X	International law (Master)	18	5	3
AAMCC115		X	International finance	18	5	3
AAMCC116		X	Supply chain management	18	5	3
AAMCC117		X	Purchasing	18	5	3
AAMC1011		X	International entrepreneurship (Master)	36	5	6
AAMCC120		X	International sales force management	18	5	3
AAMCC121		X	International sales strategy	18	5	3
AAMCC118		X	Purchase marketing	18	5	3
AAMCC119		X	Operational sourcing	18	5	3
Courses from the MBA Digital Business & Innovation program						
Dates: from 08/01/24 to 29/02/24, exams included						
ADGU014		X	Digital business	36	places available	6
ADGU015		X	Project management	36	places available	6

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