

COURSES OPEN TO EXCHANGE STUDENTS 2020 - 2021
SEMESTER 2 January-May 2021

Taught in French (FR) or in English (EN)

CODE	FR	EN	COURSE TITLE	CONTACT HOURS	PLACES AVAILABLE	ECTS CREDITS
FRENCH AS A FOREIGN LANGUAGE <i>Managed by the Department of Languages at Uni level</i>						
ADUE078	X		FLE (French as a Foreign Language)	26	places available	3
from the Bachelor of International Management & Business (from 11/01 to 02/04)						
AEBC0002		X	International communication	18	places available	3
ADECU245		X	International entrepreneurship	18	places available	3
ADECU237		X	European economy	18	places available	3
ADECU238		X	International trade and logistics	18	places available	3
ADECU203		X	International human resources	18	places available	3
ADECU240		X	International law (Bachelor)	18	places available	3
ADUE079		X	Business game	24	places available	3
ADUE048			Spanish <i>2 groups: Beginners or Advanced</i>	30	places available	5
from the LICENCE 3rd year in Management, taught in French (bachelor level) (from 11/01 to 20/03)						
ALUE254	X		Gestion de projet entrepreneurial	30	places available	6
ALECU076	X		Gestion force de vente	15	places available	3
ALECU080	X		Achat	15	places available	3
ALECU079	X		Marketing industriel	15	places available	3
ALUE656	X		TIC & PGI	15	places available	3
ALUE658	X		Management interculturel	15	places available	3
from the MASTER 1st year in Management, taught in French (from 11/01 to 21/04)						
AMECU081	X		Recherche opérationnelle	18	places available	3
AMECU082	X		Statistiques et probabilités	18	places available	3
AMECU083	X		Stratégie	18	places available	3
AMECU084	X		Intelligence économique	18	places available	3
AMECU087	X		Négociation-vente	18	places available	3
AMECU088	X		Communication	18	places available	3
AMECU098	X		Fiscalité	18	places available	3
AMUE253	X		Ingénierie financière	36	places available	6
from the MASTER 1st year International Business Engineering (from 11/01 to 16/04)						
AMEA0013		X	Negotiation & sales	18	5	3
AMEA2000		X	Intercultural management & communication	18	5	3
AMEA0017		X	International law (Master)	18	5	3
AMEA0018		X	International finance	18	5	3
AMEA2010		X	Supply chain management	18	5	3
AMEA0020		X	Purchasing	18	5	3
AMEA2001		X	International entrepreneurship (M1)	36	5	6
AMEA2002		X	International sales force management (M1)	18	5	3
AMEA2003		X	International sales strategy (M1)	18	5	3
AMEA2004		X	Purchase marketing (M1)	18	5	3
AMEA2005		X	Operational sourcing	18	5	3
from MBA Digital Business & Innovation: 3 one-week seminars (from 04/01 to 26/02)						
ADUE601		X	Digital Business	36	places available	6
ADUE602		X	Project Management	36	places available	6
from the MASTER 2nd year Marketing Intelligence and International Sales Strategy (from 04/01 to 26/02)						
AMEA2006		X	Complex negotiation	18	5	3
AMEA2007		X	Case studies	18	5	3
AMEA2008		X	Collaborative Management	36	5	6
AMEA2009		X	Simulation	36	5	6

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